

LOS CABOS



HOTEL FACTSHEET

Virtuoso Properties



CABO SAN LUCAS

1. Grand Solmar At Rancho San Lucas / Grand Solmar The Residences At Rancho San Lucas
2. Diamante Cabo San Lucas
3. Nobu Hotel Los Cabos
4. Hard Rock Los Cabos
5. Pueblo Bonito Pacifica Golf & Spa Resort
6. Montecristo Estates Luxury Villas
7. Pueblo Bonito Sunset Beach Golf & Spa Resort
8. Waldorf Astoria Los Cabos Pedregal
9. Tesoro Los Cabos
10. Sandos Finisterra Los Cabos
11. Playa Grande Resort & Grand Spa
12. The Ridge Luxury Villas At Playa Grande
13. Solmar Resort
14. Grand Solmar Land's End Resort & Spa
15. Breathless Cabo San Lucas Resort & Spa
16. Mar De Cortez
17. Hacienda Beach Club & Residences

CABO SAN LUCAS

18. Marina Fiesta Resort & Spa
19. Cabo Villas Beach Resort & Spa / Cachet Los Cabos
20. Bahía Hotel & Beach House
21. Quinta Del Sol By Solmar
22. Casa Dorada Los Cabos Resort & Spa
23. Me Cabo
24. Pueblo Bonito Los Cabos Resort
25. Pueblo Bonito Rosé Resort & Spa
26. Club Cascadas De Baja
27. Villa Del Arco Beach Resort & Spa
28. Villa Del Palmar Beach Resort & Spa
29. Villa La Estancia Beach Resort & Spa
30. City Express And Suites Los Cabos
31. Hotel Riu Santa Fé
32. Hotel Riu Palace Cabo San Lucas
33. Los Cabos Golf Resort
34. Holiday Inn Express Cabo San Lucas

CORREDOR TURÍSTICO

35. The Cape, A Thompson Hotel
36. Sunrock Condo Hotel
37. Sirena Del Mar Welk Resort Cabo
38. Esperanza, An Auberge Resort
39. Hacienda Encantada Resort & Spa
40. The Residences At Hacienda Encantada
41. Sheraton Grand Hacienda Del Mar
42. Hacienda Del Mar
43. Fiesta Americana Grand Los Cabos Golf & Spa Resort
44. Live Aqua Resort & Residence Club
45. Montage Los Cabos
46. Chileno Bay Resort & Residences
47. Grand Velas Los Cabos
48. Garza Blanca Resort & Spa Los Cabos
49. Le Blanc Spa Resort
50. Solaz, A Luxury Collection Resort
51. Solaz Signature Suites
52. Villa La Valencia

CORREDOR TURÍSTICO

53. Dreams Los Cabos Suites Golf Resort & Spa
54. Casa Del Mar Golf Resort & Spa
55. Las Ventanas Al Paraíso, A Rosewood Resort
56. Paradisus Los Cabos
57. Hilton Los Cabos Beach & Golf Resort
58. Marquis Los Cabos All Inclusive Resort & Spa
59. Hampton Inn & Suites By Hilton Los Cabos
60. The Westin Resort & Spa Los Cabos

SAN JOSÉ DEL CABO

61. One&Only Palmilla
62. Reflect Los Cabos Resort & Spa
63. Santa Maria Hotel & Suites
64. Hyatt Place Los Cabos
65. Royal Decameron Los Cabos
66. Hyatt Ziva Los Cabos
67. Posada Real Los Cabos

SAN JOSÉ DEL CABO

68. Viceroy Los Cabos
69. Barceló Gran Faro Los Cabos
70. Casa Natalia
71. El Encanto Inn
72. Tropicana Inn
73. Royal Solaris Resort
74. Cabo Azul Resort
75. The Grand Mayan Los Cabos
76. Holiday Inn Resort Los Cabos
77. Hotel El Ganzo
78. La Marina Inn
79. Secrets Puerto Los Cabos
80. JW Marriott Los Cabos
81. Zadún, A Ritz-carlton Reserve

LA RIBERA

82. Four Seasons Resort

About Los Cabos

Located at the tip of the Baja California Península, Los Cabos is made up of two cities, San José del Cabo and Cabo San Lucas, joined by a 32 km corridor. Boasting a dramatic desert backdrop nestled by coastlines of the Pacific Ocean and Sea of Cortez, it's home to award-winning resorts & culinary offerings, championship golf courses, celebrated spas, world-renowned sport fishing tournaments, and state-of-the-art convention facilities.

The collection of over 80 resorts available in Los Cabos, with more than 18,000 rooms, offer high quality accommodations with All Inclusive or European plans, allowing travelers to choose from a more traditional concept to the most modern and luxurious.

The amazing Sea of Cortez, named "The Aquarium of the World" by Jacques Cousteau, invites visitors to partake in many adventures, such as a boat trip to "The Arch," a rock formation in the shape of a giant, striking arch.

When you add in the chance to kayak, snorkel and stand up paddle, the experience is unforgettable. The camel adventure is another great activity that allows travelers to take a walk in the desert along the sea. Your trip will be a success when you swim with dolphins, take surf lessons, come close with whale sharks, and so much more.

Follow us: @LosCabosTourism





ESPERANZA

AUBERGE RESORT COLLECTION



Raquel Felix - Ass't Director, Leisure Sales
✉ raquel.felix@aubergeresorts.com

- Situated between 2 secluded coves with private beaches and located over 17 acres which provides great privacy.
- Offers an authentic, Mexican experience with panoramic views of the Sea of Cortez from every angle.
- Accommodations for all guests including romantic casitas; multi-bedroom luxury suites, villas with full kitchens and private pools, as well as free-standing haciendas.
- Unique culinary experiences, offering 4 different restaurants including the famed Cocina del Mar perched atop the cliffs.
- Provides guests with playful experiences such as **cooking classes with La Abuelita** making homemade tamales to a **complimentary family photo session in a scenic location** with our very own Studio Eminence.



GRAND VELAS LOS CABOS



Paola Amador - Associate Director of Sales
✉ pamadoro@velasresorts.com

- Located in the tourist corridor, just 35 minutes from Los Cabos International Airport (SJD), between San Jose del Cabo (15km) and Cabo San Lucas (21km).
- GVLG is the most recognized resort in the destination, awarded with **5 Diamonds by the AAA** and is the **#1 Resort in Cabo by Tripadvisor**.
- All-suite resort measuring over 93 sq. m. all rooms with dramatic ocean views of the Sea of Cortez.
- Personal concierge service available 24/7 including baby concierge.
- Five specialty restaurants led by world-class chefs with international recognition such as Michelin stars like **Chef Sidney Schutte with 2-Michelin stars** who lead our restaurant "**Cocina de Autor**."
- When it comes to groups and weddings, our world-class facilities cater to every need, even the opportunity of a full buyout.
- And just think, it's **all-inclusive!**



FOUR SEASONS RESORT LOS CABOS AT COSTA PALMAS

82



Nancy Sanchez-Rivera

Travel Industry Sales Manager

✉ nancy.sanchez-rivera@fourseasons.com

- Located 45-minutes from Los Cabos International Airport (SJD) within the private resort community of Costa Palmas (*Opened in October 2019*).
- Pristine beachfront with **3.2 km swimmable beach**.
- 141 guest rooms highlighted by the 3-bedroom Beachfront Presidential Villa and 23 suites, all with views of the Sea of Cortez and private terraces. Some of the rooms offer private plunge pools.
- First Four Seasons with a **private marina**, making sunset sails or sport fishing expeditions effortlessly accessible.
- The region offers endless opportunities for adventures, from desert ATV adventures, hiking, biking and horseback riding to exploring waterfalls and hot springs – just minutes from the resort.
- Rooted in the healing energy of the desert, mountains and sea, Oasis Spa and Wellness Centre offers guests the ultimate mind, body, and spirit renewal.
- Five restaurants and lounge venues, each rooted in hyper-local sustainable farming and fresh seafood.
- **Costa Palmas Golf Club**: an 18-hole course designed by world renowned course architect, Robert Trent Jones II.
- Additionally, the resort offers a state-of-the-art sports complex (cutting-edge gym designed by renowned fitness expert Harley Pasternak, **tennis and basketball courts**, and a **lap pool**).
- **Complimentary turtle release** experience for our guests (July to mid-November).



MONTAGE LOS CABOS

45



Maria Bader - Director of Sales, Leisure

✉ Maria.Bader@montage.com

- A **Five-Star Hotel and Spa** by **Forbes Travel Guide**.
- Set on the sweeping shores of Santa Maria Bay, one of the finest **swimmable beaches** in the region.
- 122 spacious guestrooms, suites and 52 resort-style Montag Residences.
- Spectacular **3 & 5-bedroom Casas** with private pools, personal butler and Chef.
- Unique dining experiences featuring: Mezcal-signature restaurant that pays homage to Mexico's history, Marea-highlighting the region's abundance of seafood, and Talay-the only **"destination pop-up"** restaurant with authentic Thai street food.
- 3,700 sq.m. **Spa Montage**, featuring an adult-only serenity pool, fitness center, and beauty salon.
- Three swimming pools, private pool cabanas and beach beds.
- Paintbox – Montage's immersive children's program.
- Dos Arroyos **Campsite and Montage Expeditions** blending culture and experiences native to Baja.
- **Complimentary activities**: paddle board and kayaking tours, guided snorkeling, yoga classes and tennis clinics.
- Twin Dolphin Club, a **19-hole private signature golf course** designed by Fred Couples.



ONE&ONLY PALMILLA



61

Pati Fagoaga - Leisure Sales Manager

✉ Pati.Fagoaga@kerzner.com

Courtney Reeves - Leisure Sales Director

✉ Courtney.Reeves@oneandonlyresorts.com

- True destination resort - Located on a 55-acre gated community offering options that cater to every type of traveler. (i.e. celebrities, couples, families, honeymooners, golfers)
- Authentic Mexican experience with a **swimmable beach & complimentary non-motorized water sports.**
- All 174 rooms, suites and villas face the ocean and offer **24hr butler service.**
- Staff member ratio to guest: 5.1 (over 900 staff/174 accommodations).
- Distinction and diversity in all food and beverage offerings including **Jean-Georges Vongerichten celebrity chef affiliation.**
- One of the few luxury resorts in Los Cabos featuring lush, tropical landscaping - a true oasis in the desert.



LAS VENTANAS AL PARAISO A ROSEWOOD RESORT



55

Emily Allsopp Martins - Sr. Sales Manager

✉ emily.allsopp@rosewoodhotels.com

- Hidden behind a door next to The Spa at Las Ventanas, you'll discover La Botica – the **first speakeasy piano bar in Mexico** and the perfect place to experience a multi-sensory journey full of artful cocktails and live entertainment.
- The hotel's premier Los Cabos accommodation, The **Ty Warner Mansion** is an exclusive 2,600 sq. m. beachfront mansion poised directly on the water's edge with panoramic views over the Sea of Cortez.
- The Oasis Pool and Lazy River is an easygoing enclave offering a dizzying array of amenities and an irresistibly vibrant atmosphere. At the centerpiece is a 465 sq. m. infinity-edge swimming pool featuring the first-ever lazy river in Baja California Sur.
- Pulsating with high-octane elegance, the resort's newest evening dining destination, **Arbol**, is a feast for the senses. Set above the Oasis, Arbol opens to a shimmering pool and breathtaking views perfect to enjoy the stunning Cabo sunsets.
- The 84 enchanting suites and villas feature the finest craftsmanship, Mexican motifs and artworks, and accessories reflective of the vibrant hues of Los Cabos.



THE CAPE A THOMPSON HOTEL



Maria Martinez - Sales Manager

✉ maria.martinez@thompsonhotels.com

- Located at the end of the tourist corridor, 5-minutes from downtown of Cabo San Lucas and in front of Monumentos beach (with blue flag certification).
- **The only hotel in all of Cabo with views to the iconic El Arco** of Cabo San Lucas, all 161 rooms are ocean view and have arch views.
- **Unique design** by architect, Javier Sanchez, represents a relaxed, 1960s Southern-California-meets-Baja aesthetic.
- Amazing culinary experiences: **Manta Restaurant** is the only restaurant located inside a hotel in Los Cabos that takes inspiration from Mexico, Peru, and Japan to create the perfect fusion and is lead by **Enrique Olvera**, one of the best chefs in the world, and Mexico.
- Entertainment is something that characterises the hotel with **music consultant** and DJ, Capri, who curates all the music for the resort. The Rooftop is the best place to see the sunset in destination, while enjoying a signature cocktail and live entertainment.
- Luxury service, genuine, warm, relaxed and without being intrusive.
- Hotel focused on **wellness and health**.



WALDORF ASTORIA LOS CABOS PEDREGAL



Jenny DeBonis - Director of Leisure Sales

✉ Jenny.Debonis2@Hilton.com

- Located in Cabo San Lucas, within walking distance into town, near the famous Arch. **Swimmable beach just a 10-minute walk or 4-minute drive.**
- All guest rooms offer a **plunge pool** and ocean view.
- Unique feature: **tunnel entrance**, very private feel but minutes from Cabo San Lucas town and nightlife.
- Exclusive culinary experiences: **El Farallon** (cliffside restaurant) and **Champagne bar**. Overlooking the Pacific Ocean, listen to the waves crash below while making your selections from ocean-to-table. Additionally, explore and discover champagne through sensations linked to the soil, the climate, the aging process, and the mystery behind it.
- **Award-winning Waldorf Astoria Spa** offers signature treatments based on moon phases and Mexican folk healing. It includes a meditation pool.
- Fitness center overlooks the marina and Sea of Cortez.
- Fitness options include two Laykold tennis courts as well as yoga, Pilates, and complimentary fitness classes and tennis courses.
- **Whale watching** from the resort from December until March.
- **Complimentary afternoon amenity** – guacamole, chips and Coronitas delivered to your room.



ZADÚN
A RITZ-CARLTON RESERVE



Heda Chehda - Sales & Marketing Director

✉ heda.chehda@ritzcarlton.com

- The fourth distinct property in the Ritz-Carlton Reserve portfolio, and first in Mexico. *Opened in November 2019.*
- Located in a remote, gated community, built next to a private, non-swimmable beach and near San Jose del Cabo downtown by 7-minute drive with hiking trails nearby.
- All guests enjoy the genuine care of a **Tosoani**, who will create a highly customized stay, arranging everything from private breakfast on the guestroom terrace to one-on-one agave tastings or night sky bonfires.
- 115 rooms, suites and villas distributed in 42 separate buildings with individual access. Spacious indoor and outdoor areas. Each room features its **own plunge pool** and **outdoor terrace**. Two- and five-bedroom villas with private living room, dining areas and pools. Families or small parties traveling together can reserve an entire building.
- Exclusive award-winning **Ambassadors of the Environment program** that offers a deeper understanding of the natural habitats in the area; children and adults who participate are dazzled by activities such as yoga, clay art, tie-dye and origami, exploring the surrounding areas with exclusive tours such as **bird watching** or a stargazing with top-notch equipment.
- Distinct gastronomic experiences at four on-site venues.
- SPA Alkemia: One-of-a-kind signature experiences; over 2,700 square metres to take you on a transformative journey cradled by an ancestral design.

QUICK CONTACTS



Esperanza

Raquel Felix, Assistant Director of Leisure Sales
raquel.felix@aubergeresorts.com



Grand Velas Los Cabos

Paola Amador, Associate Director of Sales
pamadoro@velasresorts.com



Four Seasons Resort, Los Cabos at Costa Palmas

Nancy Sanchez-Rivera, Travel Industry Sales Manager
nancy.sanchez-rivera@fourseasons.com



Montage Los Cabos

Maria Bader, Director of Sales, Leisure
Maria.Bader@montage.com



One & Only Palmilla

Pati Fagoaga, Leisure Sales Manager
Pati.Fagoaga@kerzner.com

Courtney Reeves, Director, Leisure Sales
Courtney.Reeves@oneandonlyresorts.com



Las Ventanas Al Paraíso A Rosewood Resort

Emily Allsopp Martins, Senior Sales Manager
emily.allsopp@rosewoodhotels.com



The Cape, A Thompson Hotel

Maria Martinez, Sales Manager
maria.martinez@thompsonhotels.com



Waldorf Astoria Los Cabos Pedregal

Jenny DeBonis, Director of Leisure Sales
Jenny.Debonis2@Hilton.com



Zadún, A Ritz-Carlton Reserve

Heda Chehda, Sales and Marketing Director
heda.chehda@ritzcarlton.com